

Philadelphia Insurance Companies, Inc.

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PROFESSIONAL LIABILITY FOR SPECIFIED PROFESSIONS MANAGEMENT CONSULTANTS SUPPLEMENT

Instructions:

A. Please answer **ALL** questions. If more space is required to answer a question, continue on applicant's letterhead.

B. This supplement must be signed and dated by a principal, partner, officer of the prospective insured's organization and will be attached to the policy, should one be issued.

1. Within the past five (5) years has the applicant:

- | | |
|---|--------------|
| a) Consulted on mergers, acquisitions, capitalizations, divestitures or liquidations? | ___Yes ___No |
| b) Prepared, reviewed or approved architectural, engineering or construction maps, plans, opinions, estimates, surveys, designs or specifications or otherwise been involved with the design, construction, demolition or testing of any building or structure? | ___Yes ___No |
| c) been involved in the management, purchase, sale or development of any real estate? | ___Yes ___No |
| d) been involved in any financial consulting or any environmental consulting? | ___Yes ___No |

2. Please indicate the percentage of your annual revenue from the last fiscal period involving:

executive search / recruiting	_____%	feasibility studies	_____%
human resource consulting	_____%	management audits	_____%
education / training	_____%	project management	_____%
quality improvement / quality control	_____%	mgmt. / ownership succession planning	_____%
business communication	_____%		
administrative / office services	_____%		
TOTAL (A)	_____%	TOTAL (B)	_____%

strategic and long-range planning	_____%	new business start-ups	_____%
financial information and planning	_____%	finance and accounting services	_____%
mergers and acquisitions	_____%	research and development	_____%
long-term projects (1 year or more)	_____%	marketing services	_____%
downsizing / rightsizing	_____%	EDP / MIS services	_____%
TOTAL (C)	_____%	TOTAL (D)	_____%

(A)_____ + (B)_____ + (C)_____ + (D)_____ = 100%

3. Does the applicant provide any services other than those services listed above in 2? ___Yes ___No
If yes, provide details on a separate sheet.

THIS MANAGEMENT CONSULTANTS' SUPPLEMENTAL APPLICATION IS ATTACHED TO AND FORMS PART OF THE PROFESSIONAL LIABILITY FOR SPECIFIED PROFESSIONS APPLICATION. THIS SUPPLEMENT IS SUBJECT TO THE SAME PROVISIONS CONCERNING REPRESENTATIONS MADE IN THE BASIC APPLICATION.

NAME

SIGNATURE

TITLE

DATE